



Northern
Insurance
Brokers®



NAVACORD®

Start your Career with NIB

Are you looking to start a fulfilling career with opportunity to thrive at a locally-owned & growing company?

LOCAL TOUCH. NATIONAL STRENGTH.™



Our Story

Northern Insurance Brokers is a full-service brokerage offering Personal and Commercial Insurance solutions for residents and businesses of Northern Ontario since 1941.

Partnering with Navacord (the third-largest commercial insurance brokerage in Canada and a leader in both personal and commercial risk management solutions) has allowed Northern Insurance to continue developing strong, local relationships with the resources and products of a national firm. With offices in Sault Ste Marie & Sudbury, and professional relationships across all of Northern Ontario, we provide the **Local Touch** that our clients desire, with the **National Strength** and products that fit their needs.

We understand the importance of protection for your family, your property, and your business. With access to the broadest selection of insurers and proprietary solutions to go along with decades of local experience, we offer the competitive pricing, great products, and expert advice that you deserve. Allow us to make sure you have the right protection today.

Know the Risks.
Know the Solutions.
No More Maybes.




Employment Opportunities at Northern Insurance Brokers

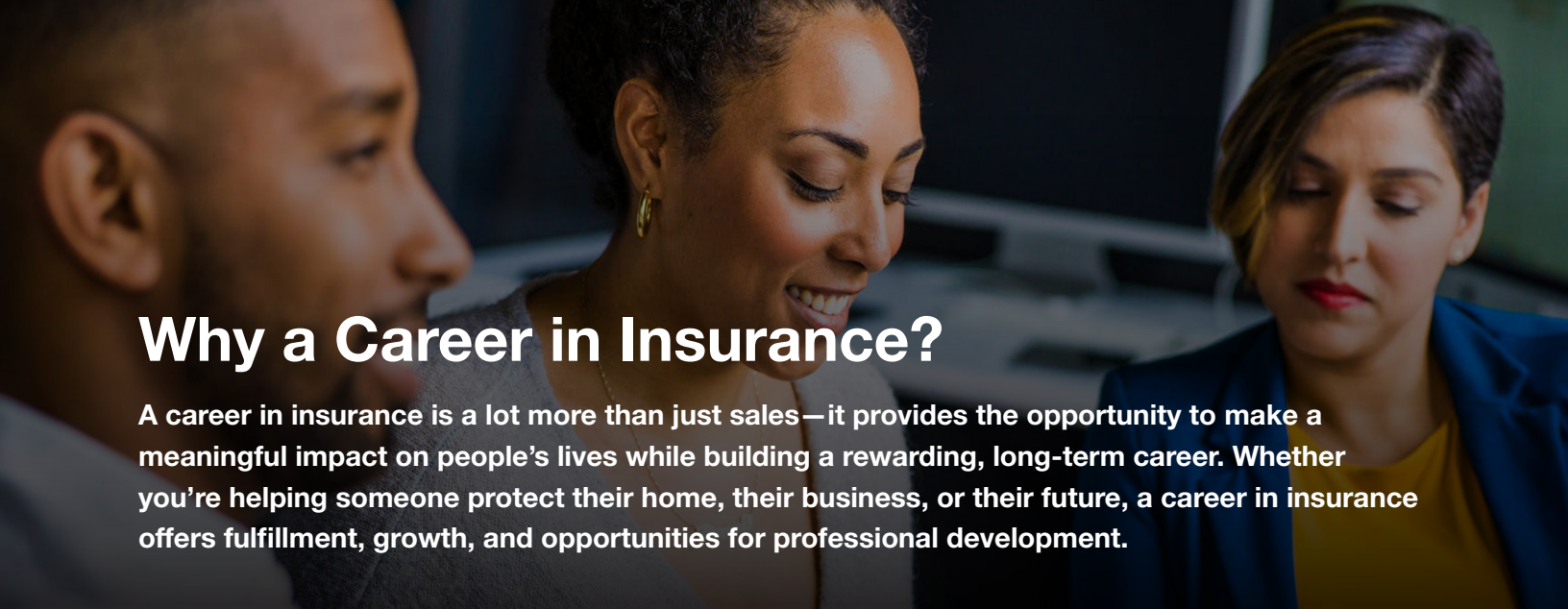
If you are looking to start a fulfilling career where there is opportunity to grow, Northern Insurance Brokers could be the place for you. At NIB, you will be working for a locally owned company that is one of the largest independent insurance brokers in Northern Ontario – and we're continuing to grow!

We are always looking for qualified individuals to join our Personal and Commercial Insurance teams in the following positions:

- **Account Assistants** offering support to brokers through policy maintenance and review.
- **Account Managers** engaging and servicing existing client relationships, while building long-term portfolio solutions.
- **Risk Advisors** developing and pursuing new client connections and growing a book of business.

When recruiting, we prioritize candidates who fit our culture. Transferable skills are just as valuable as industry experience! If you thrive in fast-paced environments, enjoy solving problems, and are eager to learn, a career in insurance might be the perfect fit for you!





Why a Career in Insurance?

A career in insurance is a lot more than just sales—it provides the opportunity to make a meaningful impact on people’s lives while building a rewarding, long-term career. Whether you’re helping someone protect their home, their business, or their future, a career in insurance offers fulfillment, growth, and opportunities for professional development.

Here’s why insurance could be the right career for you:

- **Diverse Opportunities:** The insurance industry offers a variety of career paths, from sales and client service to risk management and technical service. Whether you’re more interested in working directly with clients and building relationships or prefer behind-the-scenes work with data, there’s a role that can align with your skills and interests.
- **Fulfillment:** Insurance professionals play a critical role in helping clients during significant life moments—like purchasing their first home, launching a new business, or recovering from a loss. The ability to provide peace of mind and protection solutions to others makes insurance an incredibly rewarding career path.
- **Continuous Learning:** Insurance is a dynamic field with ever-evolving products, technologies, and regulations. This means you’ll constantly be learning and growing in your role, through formal training, certifications, and on-the-job experience. For those who enjoy staying ahead of industry trends, insurance offers a challenging and stimulating environment.
- **Job Security:** Insurance is an essential service that will always be needed. Whether it’s for a new car, a home, or a growing business, people will always need to protect their assets. This makes insurance a stable and reliable industry to work in, even during times of economic uncertainty.

If you’re looking for a career that offers variety, challenge, and the chance to make a real difference, the insurance industry could be the perfect fit for you – especially if you’re interested in working for a local company like Northern Insurance Brokers.

Apply now! Visit northernins.ca/careers/
or Scan the QR code:



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